



Chapter 6 Abridged Resource

Communication Across Cultures

We all communicate in different ways.

Sometimes it is cultural, other times not.

It's important to try and understand your own communication preferences and how this may impact your understanding of others and how other's might interpret you.

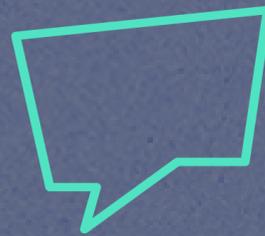
Let's explore:

how we **speak**
how we **listen** and
how we use **body language**

All of which are very relevant to communication in the Middle East

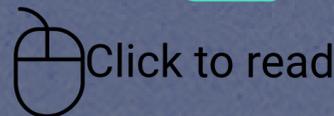
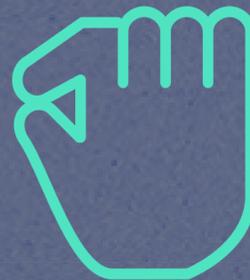
Speaking

One of the most important areas of cross cultural communication relates to the way in which different cultures speak [or don't speak]. Are you aware of your own habits and personal style of speaking?



Body Language

Body language can present in a complex challenge in many different cultural settings. Taking the time to understand the role of body language in the Middle East will undoubtedly benefit your relationships and outcomes.



Listening

It is crucial to listen to not only the words, but also how they are delivered including tone and other subtle indicators of meaning. Good listening skills are essential in the region to ensure you are fully tuned into what is being communicated.

